

Get incentives for hybrid rooftop units*

Dual energy use enhances affordability and resiliency

A hybrid rooftop unit (RTU) is made up of an air-source heat pump and uses natural gas heating as a backup. While most commonly installed on rooftops, RTUs can also be mounted on the ground. **Upgrading to a hybrid RTU is an effective way to improve energy efficiency and reduce greenhouse gas emissions.**[†]

Apply now to secure incentives

Contact an Energy Solutions Advisor (ESA) before purchasing the equipment to qualify your project for incentives.

Heating capacity (kBtu/hr)	Incentives
≤ 32 kBtu/hr	\$1,000/unit
33 – 77 kBtu/hr	\$2,500/unit
78 – 110 kBtu/hr	\$4,000/unit
111 – 200 kBtu/hr	\$8,000/unit
≥ 201 kBtu/hr	\$40/kBtu/hr

Incentive cannot exceed 50 percent of equipment cost.

Custom incentives

Custom incentives of \$1.50/m³ of natural gas saved may be available for hybrid RTUs ≥ 201 kBtu/hr heating capacity if they do not meet fixed incentive criteria. Your Energy Solutions Advisor will let you know if this applies to your project.

Take advantage of hybrid RTU benefits



RTUs are a convenient solution that combines heating, cooling and ventilation in one unit. For colder regions, hybrid RTUs are an affordable way to provide resiliency and supplemental heating, with a smaller carbon footprint than conventional RTUs. Be sure to plan in advance and avoid downtime by installing during milder weather in spring or fall.




How to apply

Contact your Enbridge Gas Energy Solutions Advisor (ESA) today to qualify for hybrid RTU incentives. We provide complete support from start to finish.

- 1 Scoping/quote stage**
Contact your ESA before purchasing equipment. They will help recommend the right equipment, pre-qualify your project and provide an incentive quote for project payback calculations and decision making.
- 2 Purchase order stage**
Provide a copy of the purchase order to qualify your project for incentives. Your ESA will help submit all required documents to qualify your project.
- 3 Equipment installation**
Install your project and then provide the final project details, including the final invoice and project documentation, to your ESA.
- 4 Incentive payment**
Once all final paperwork, including the signed incentive application form is received, your ESA will submit the project and you'll receive your incentive cheque within 4 – 6 weeks.




What's in it for you?

-  Lower RTU upgrade costs.
-  Improve energy efficiency.
-  Reduce GHG emissions.

Ready to save?

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 1-866-844-9994

 enbridgegas.com/fixedincentive


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* Incentive applies to packaged single-zone hybrid heat pump RTUs (electric heat pump with natural gas furnace auxiliary/backup) installed outdoors on a commercial facility. Incentive applies to the replacement of an existing natural gas RTU or addition to a new construction building. The eligible equipment is a hybrid heat pump RTU that meets the minimum requirement of provincial and federal energy efficiency regulations. Split systems, standalone furnaces, make-up air units or dedicated outdoor air systems are not eligible. This equipment is not eligible for buildings for which the cooling requirement is satisfied by natural gas chillers, spaces that directly serve kitchens and spaces that are unconditioned. The incentive is based on equipment heating capacity and cannot exceed 50 percent of eligible equipment cost. Heating capacity refers to the RTU heat pump rated heating capacity at 47 F in kBtu/h. The offer is intended for hybrid heat pump RTUs with controls enabling a 30 F (-1.1 C) switchover temperature or 20 F (-6.7 C) switchover temperature or simultaneous heat pump and gas furnace operation. The term "switchover temperature" for a hybrid heat pump RTU refers to the specific outside air temperature at or below which the unit switches from using the electric heat pump to the backup natural gas furnace to maintain heating efficiency and comfort.

† Any references to energy savings, cost savings or greenhouse gas (GHG) emission reductions are based on the assumption that participation in the Commercial Fixed Incentive program results in reduced natural gas consumption. Enbridge Gas does not make any claims regarding the specific amount of GHG reductions achieved.